



# Business figures Q1 2026

Wiesloch, May 13, 2026

# Highlights Q1 2026

- **Business model** has proven its **stability** in a volatile environment whilst also providing **growth potential** – **High-quality personal consulting** combined with **artificial intelligence** as a **competitive advantage**
- **Strong first quarter** with a **new all-time high in total revenue** (€315 million) – Assets under management remain stable (€65.2 billion) and non-life insurance premium volume reaches a record high (€859 million)
- **EBIT** reaches a **new record high** of €41.3 million – Positive revenue development and consistent cost management
- **Forecast for 2026 confirmed:** EBIT of €100 to €110 million – **Planning for 2028 reaffirmed:** EBIT of €140 to €155 million

# Agenda

## Business figures Q1 2026

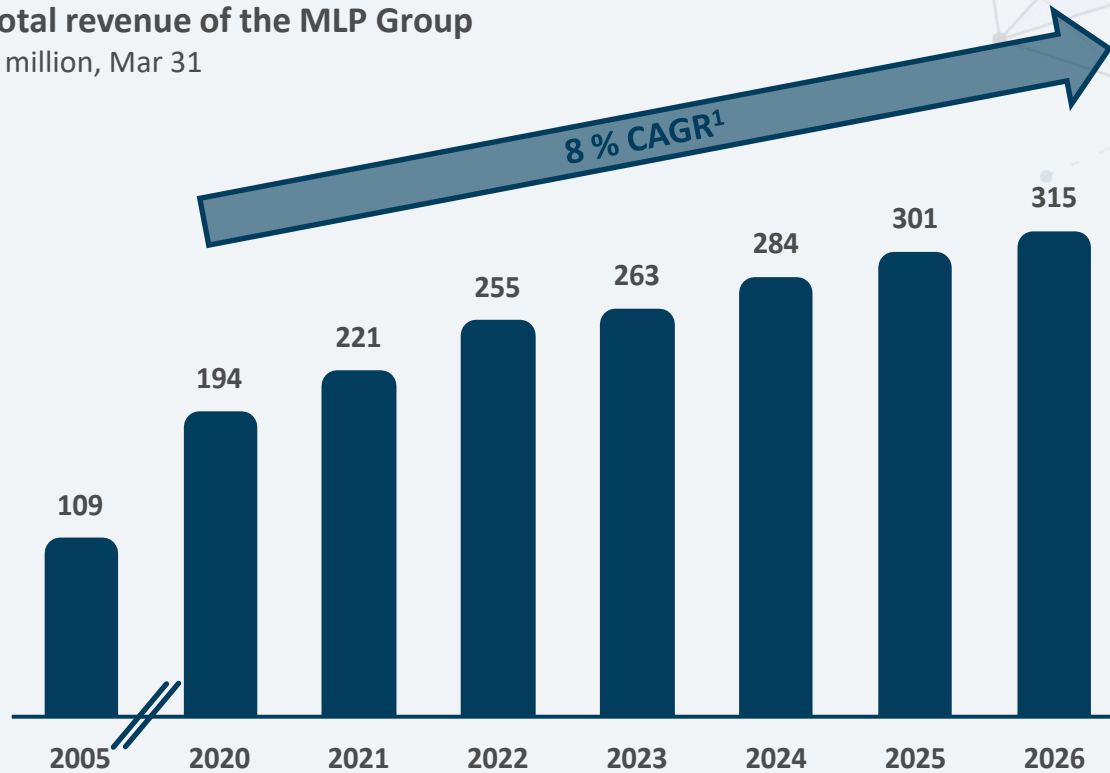
1 | BUSINESS PERFORMANCE Q1 2026

2 | FORECAST 2026

3 | PLANNING 2028

# Record high in total revenue

Total revenue of the MLP Group  
€ million, Mar 31



Recurring revenue  
Proportion of sales revenue, Dec 31, 2025



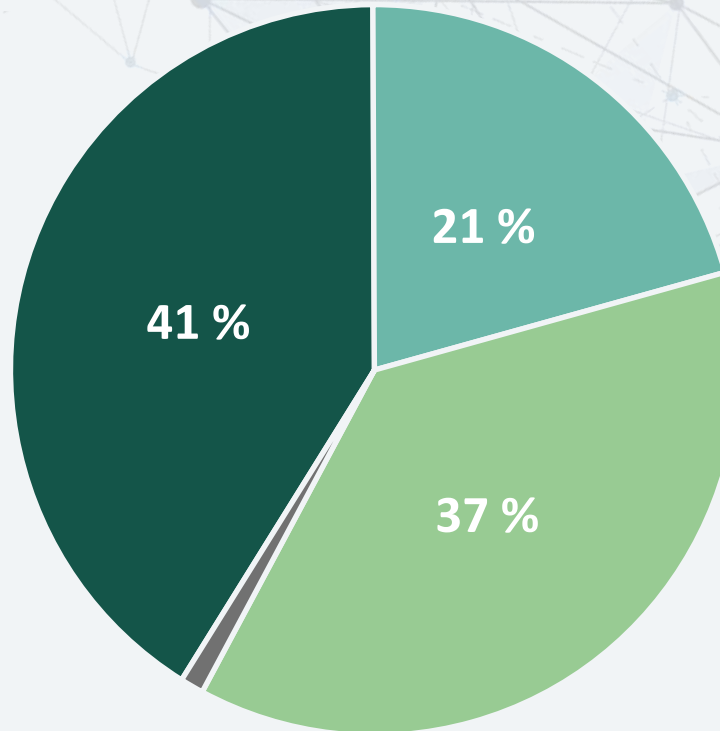
<sup>1</sup> Compound annual growth rate (period Q1 2020 - Q1 2026)

# Strong growth in the Property & Casualty competence field

Sales revenue breakdown into competence fields  
 € million, Mar 31, 2026, previous year's values in brackets

Wealth	126	(125)	+1 %
Wealth management	98	(92)	+6 %
Interest income	20	(21)	-5 %
Real estate brokerage	6	(8)	-27 %
Loans and mortgages	3	(4)	-22 %

Others	3	(3)	+2 %
Real estate development	0	(0)	-100 %
Other commissions and fees	3	(3)	+11 %

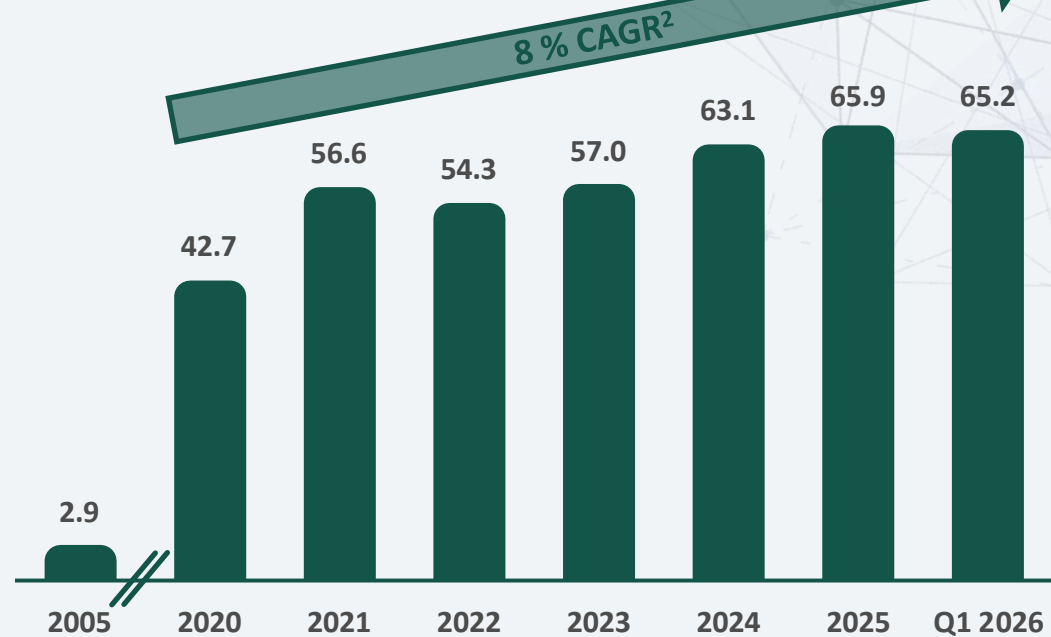


Life & Health	64	(64)	-1 %
Old-age provision	44	(45)	-2 %
Health insurance	20	(20)	+2 %

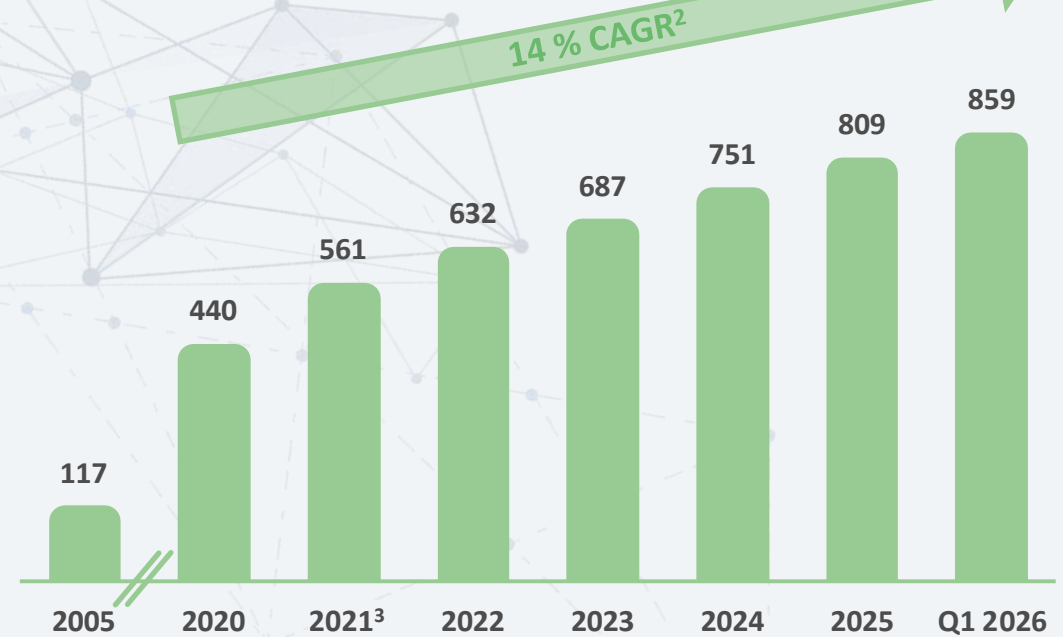
Property & Casualty	114	(102)	+12 %
Non-life insurance	114	(102)	+12 %

# Key figures at a glance

**Assets under management<sup>1</sup>**  
 € billion, Dec 31 and Mar 31 respectively



**Non-life insurance premium volume**  
 € million, Dec 31 and Mar 31 respectively



<sup>1</sup> Contains wealth management and interest income

<sup>2</sup> Compound annual growth rate (period FY 2020 - Q1 2026)

<sup>3</sup> As from 2021 incl. first-time consolidation of the companies in the Industrial Broker segment; also including RVM with effect from April 1, 2021

# EBIT reaches new high of €41.3 million

## Income statement

MLP Group (€ million)	Q1 2026	Q1 2025	△
<b>Total revenue</b>	<b>314.8</b>	<b>300.6</b>	<b>+5 %</b>
<b>EBIT</b>	<b>41.3</b>	<b>37.8</b>	<b>+9 %</b>
Financial result	0.0	-0.2	+96 %
<b>EBT</b>	<b>41.3</b>	<b>37.6</b>	<b>+10 %</b>
Income taxes	-11.5	-9.9	+15 %
<b>Net profit</b>	<b>29.8</b>	<b>27.6</b>	<b>+8 %</b>
EPS in Euro	0.27	0.25	+8 %

## Balance sheet figures

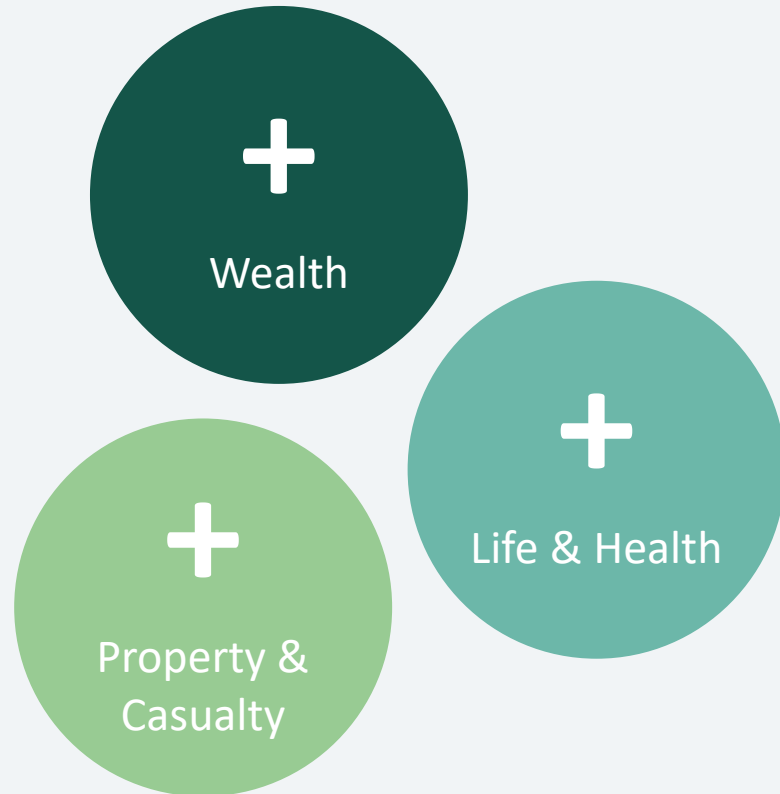
MLP Group	Mar 31, 2026
<b>Balance sheet total</b>	<b>€4,351 million</b>
<b>Shareholders' equity</b>	<b>€615 million</b>
Equity ratio	14.1 %
Return on equity	5.1 %
MLP Financial holding group	Mar 31, 2026
Core capital ratio	17.8 %
Liquidity Coverage Ratio (LCR)	781 %

Detailed information can be found on our website: <https://mlp-se.com/corporate-calendar/results-for-the-first-quarter-2026/>  
 Definitions of key figures can be found on our website: <https://mlp-se.com/investors/mlp-share/key-figures/>

# Forecast 2026

## Sales revenue

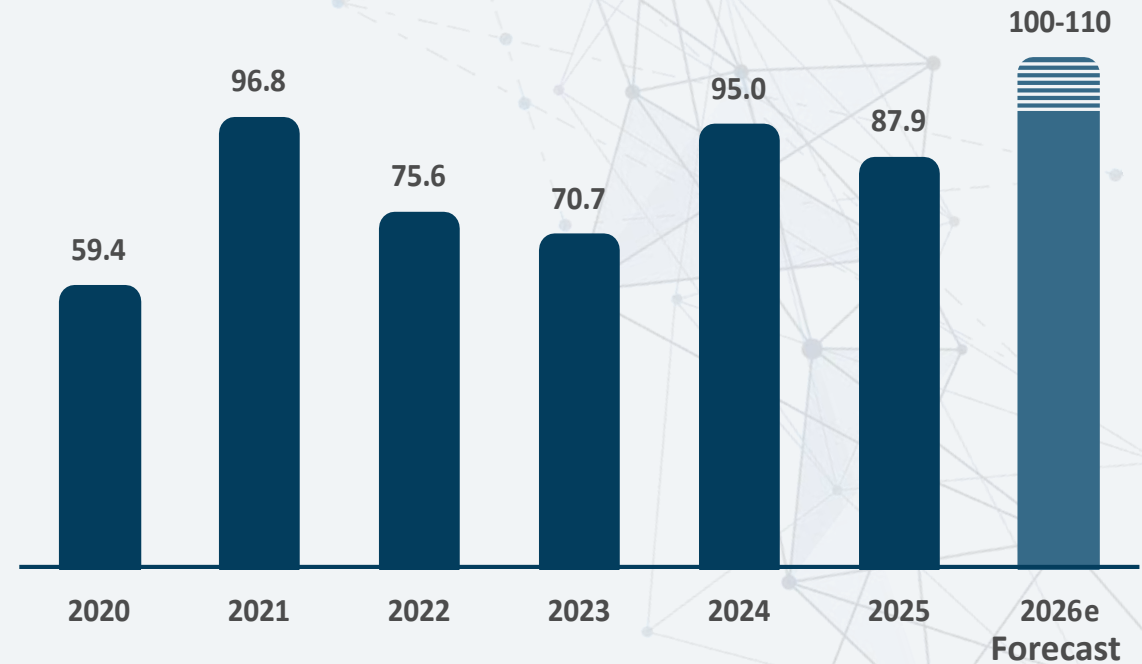
very positive: ++, positive: +, neutral: 0, negative: -, very negative: --



Forecast includes only a small amount of performance-based compensation

## EBIT

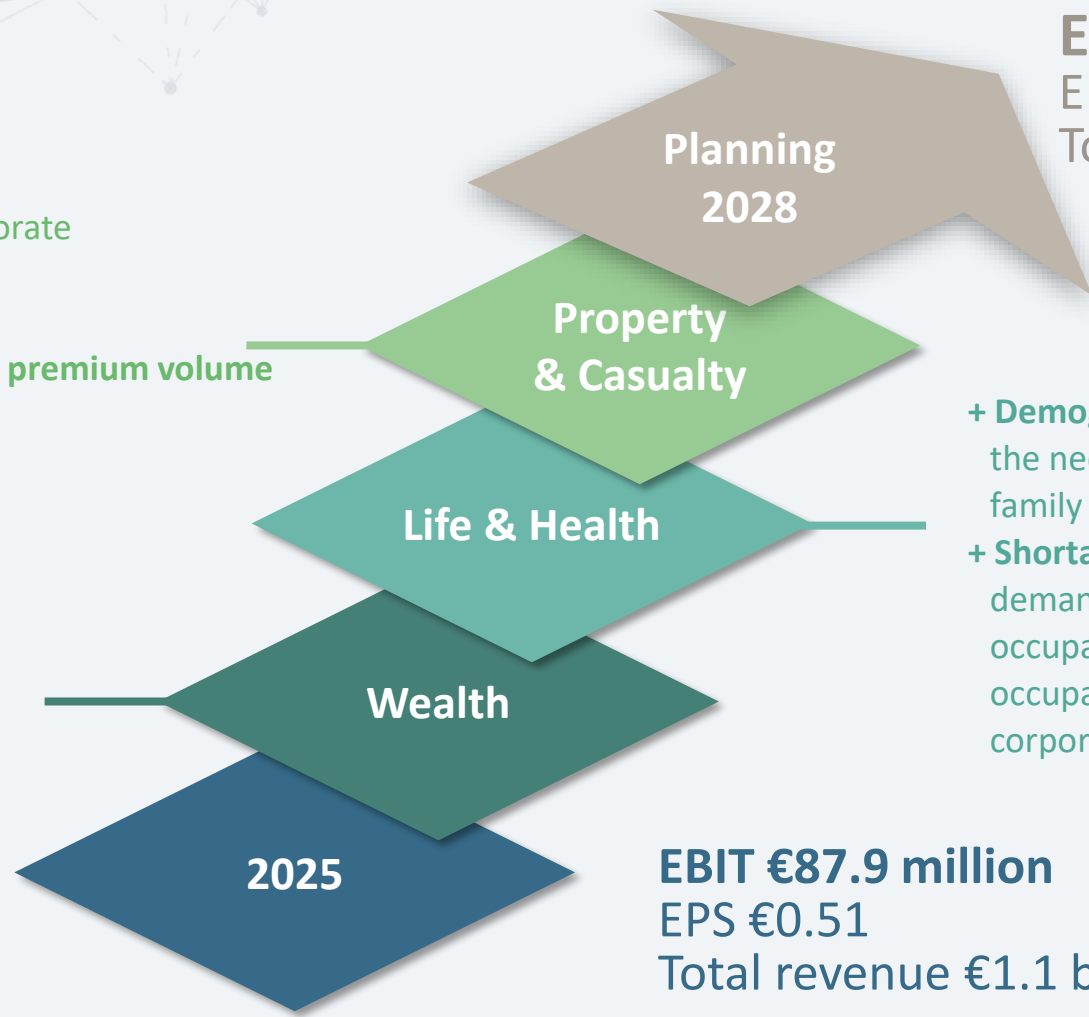
€ million, Dec 31



# Planning 2028: Growth in all competence fields

**EBIT €140 – €155 million**  
EPS €0.90 – €0.99  
Total revenue €1.3 – €1.4 billion

**+** Digitalisation strategy & Cost efficiency



+ **Unlocking potential** in the corporate client business through the extensive MLP network

+ **Expansion of non-life insurance premium volume** from €0.8 billion to €1.0 – €1.1 billion

+ **Unlocking potential** in the family client business, as well as among high net worth individuals and institutional clients

+ **Expansion of assets under management** from €66 billion to €75 – €81 billion

+ **Demographic development** is increasing the need for advisory services in the family client business

+ **Shortage of skilled specialists** is driving demand for corporate benefits (including occupational health insurance and occupational pension provision) in the corporate client business

**EBIT €87.9 million**  
EPS €0.51  
Total revenue €1.1 billion

# Summary

- **Stable yet high-growth business model** has once again proven its worth – the combination of high-quality personal consulting and artificial intelligence is a key success factor
- **Strong first quarter with record revenues and earnings** in a challenging macroeconomic environment
- **Continued growth path: Forecast for 2026 confirmed and planning for 2028 reaffirmed** – Focus on realising potential, artificial intelligence and cost management

# Many thanks for your time

# We are happy to answer your questions

**Phone** +49 (0)6222 • 308 • 8320

**E-mail** investorrelations@mlp.de

**Website** www.mlp-se.com

Details on upcoming events can be found on our website:  
<https://mlp-se.com/investors/financial-calendar/>